Today's Goldilocks features Julia Computing's co-founder and CEO Viral Shah, who spoke to us about the particularities of raising funding as a company developing an open-source coding language, and how he managed to secure a $4.2M seed round co-led by General Catalyst and Founder Collective.

--VC Reads--

-- One Order of Operations for Starting a Startup: YC co-founder Michael Seibel discusses all the technical issues that come after a great idea.

-- 50 Big Companies that Started with Little or No Money: Founder Collective rattles off how their strategies eventually made them successful.

-- a16z Podcast: On Morals and Meaning in Products, Business, Life. (Audio)

-- Spotify's First Investor On Why the Company's Unusual IPO Makes Sense: Fortune interviews Pär-Jörgen Pärson from Northzone.

-- Commentary: How Silicon Valley Can Help Fix Our Health Care System.
--Enterprise--

-- Edianzu (Beijing, China), office supply leasing platform: **$320M**

-- City Storage Systems (https://www.cloudkitchens.com/) (Los Angeles, CA), repurposing of distressed real estate assets: **$150M**

-- KeepTruckin (http://www.keeptruckin.com/) (San Francisco, CA), electronic logs and fleet management platform for the trucking: **$50M**

-- Clari (http://www.clari.com/) (Sunnyvale, CA), AI-based sales platform to focus attention and prevent pipeline collapse: **$35M**

-- Chargebee (https://www.chargebee.com/) (Chennai, India), SaaS subscription management and recurring billing platform: **$18M**

-- AllyO (http://www.allyo.com/) (Sunnyvale, CA), customizable AI recruitment platform: **$14M**

-- Xinrenxinshi (Beijing, China), HR management platform: **$13.5M**

-- Upkeep Maintenance (https://www.onupkeep.com/) (Los Angeles, CA), collaboration and maintenance app for facility management: **$10M**

-- Umuse (https://umuse.io/) (Austin, TX), workplace communication platform combined into Facebook-like feed: $5M (http://www.finsmes.com/2018/03/umuse-raises-5m-in-seed-funding.html) Seed from Shasta, Next Coast, Floodgate.


--Biotech/Health--


-- Fintech--
-- Wecash (Beijing, China), online credit rating platform: $160M

-- eToro (http://www.etoro.com/) (London, UK), social network focusing on investment and cryptocurrencies: $100M

-- CommonBond (http://www.commonbond.co/) (New York, NY), platform for student loans: $50M

-- Paymerang (Richmond, VA), enterprise-grade electronic payments: $26M

-- Edtech--

-- 17Zuoye (Beijing, China), online K-12 education platform: $250M

-- Govtech--

-- Feedback Infra (India), infrastructure management and maintenance: $105M

-- Mark43 (http://www.mark43.com/) (New York, NY), public safety platform: $38M

-- Cybersecurity--


-- **Consumer Internet**--


B from Qianhai Fund of Funds, Pufeng Fund.


--AI/Machine Learning--


--Adtech/Martech--


--Agtech--


--Lifestyle--


--Industrial--

raises-18m-in-series-b-funding.html) B led by BMW i Ventures, participation from Toyota AI, Millennium Technology Value, Next Frontier.

--Gaming--


--Goldilocks-- 1. What was the inspiration for Julia Computing? Were there any personal situations you encountered that gave you the
...
--Funding Breakdown--

Enterprise

13 Deals: $625,875,000

--Biotech/Health--

10 Deals: $534,200,000

--Fintech--

4 Deals: $336,000,000

--Edtech--

1 Deal: $250,000,000

--Govtech--

2 Deals: $143,000,000

--Cybersecurity--

4 Deals: $106,300,000

--Data/Analytics--

3 Deals: $58,000,000

--Consumer Internet--
3 Deals: $45,000,000

--AI/Machine Learning--

1 Deal: $40,000,000

--Adtech/Martech--

1 Deal: $31,600,000

--Agtech--

1 Deal: $25,000,000

--Lifestyle--

2 Deals: $24,000,000

--Industrial--

1 Deal: $18,000,000

--Gaming--

1 Deal: $12,000,000
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